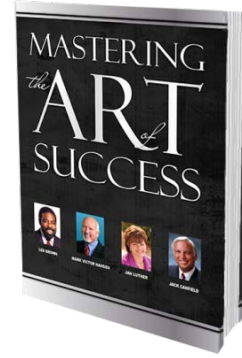


Jan Luther's
Self- Discovery Worksheet
for the
Climbing the Ladder of Success Exercise
as discussed in
Mastering the Art of Success
 (ISBN 978-1-60013-708-2)



Read Chapter 7 and do the exercise along with Chris and David

Chris' Example	Your Ladder
Position/Title Role: <u>CFO at ACME Corp</u> Power/Responsible for: <u>168 employees</u> Payoff: <u>\$350,000.00 a year</u>	Position/ Title Role: _____ Power/Responsibility: _____ Payoff: _____
EGO Motives	Your EGO Motives
Position/Title Role: <u>Prestige / Special</u> Power/Responsible for: <u>Control</u> Payoff: <u>Cars and "stuff"</u>	Position/ Title Role: _____ Power/Responsibility: _____ Payoff: _____
SOUL Motives	Your Soul Motives
Position/Title Role: <u>Leadership</u> Power/Responsible for: <u>Influence</u> Payoff: <u>Joyful Experiences</u>	Position/ Title Role: _____ Power/Responsibility: _____ Payoff: _____

